

1                                   IN THE SUPREME COURT OF THE UNITED STATES  
2   -----X  
3   AETNA HEALTH INC., FKA               :  
4   AETNA U.S. HEALTHCARE INC.       :  
5   AND AETNA U.S. HEALTHCARE       :  
6   OF NORTH TEXAS INC.,               :  
7                                   Petitioner       :  
8                   V.                       : No. 02-1845  
9   JUAN DAVILA;                       :  
10                                       :  
11   and                                       :  
12                                       :  
13   CIGNA HEALTHCARE OF TEXAS,       :  
14   INC., DBA CIGNA CORPORATION,       :  
15                                   Petitioner       :  
16                   V.                       : No. 03-83  
17   RUBY R. CALAD, ET AL.               :  
18   -----X  
19   Washington, D.C.  
20   Tuesday, March 23, 2004  
21                   The above-entitled matter came on for oral  
22   argument before the Supreme Court of the United States at  
23   11:09 a.m.  
24  
25

1 APPEARANCES:

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3 the petitioners.

4 JAMES A. FELDMAN, ESQ., Assistant to the Solicitor General,  
5 Department of Justice, Washington, D.C.; on behalf of the  
6 United States, as amicus curiae, supporting petitioners.

7 GEORGE P. YOUNG, ESQ., Fort Worth, Texas; on behalf of the  
8 respondents.

9 DAVID C. MATTAX, ESQ., Assistant Attorney General, Austin,  
10 Texas; on behalf of Texas, et al., as amici curiae.

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P R O C E E D I N G

CHIEF JUSTICE REHNQUIST: We will hear argument next in number 02-1845, The Aetna Health Care v Davila and Cigna HealthCare versus Calad.

Mr. Estrada.

ORAL ARGUMENT OF MIGUEL A. ESTRADA

ON BEHALF OF THE PETITIONER

MR. ESTRADA: Thank you, Mr. Chief Justice, and may it please the Court:

The issue in these consolidated cases is whether participants and beneficiaries of ERISA plans may seek consequential and punitive damages in state court under state tort law for the allegedly wrongful denial of ERISA health care benefits. The Fifth Circuit answered that question yes, reasoning that completely -- that the complete preemption under the Federal statute applies to contract claims that essentially duplicate what's available under Section 502 of the Federal statute, but not to tort claims, which give supplemental remedy for consequential and punitive damages.

For two principal reasons, the judgment of the Fifth Circuit should be reversed. First, this Court has consistently held that all challenges to the propriety of benefit determination, whether couched in tort or in contract, are completely preempted by Section 502 and therefore are removable and governed solely by Federal law.

1           Second, the fact that the welfare plans at issue in  
2       these cases provide benefits for medical care, as opposed to  
3       disability, death, or some other welfare benefit, does not alter  
4       the analysis under the Federal statute or give the states any  
5       more power to supplement the remedies that Congress included in  
6       Section 502.

7           QUESTION: Now just to be clear, Mr. Estrada, you take  
8       the position that ERISA Section 502(a) completely preempts the  
9       Texas scheme here?

10          MR. ESTRADA: Yes.

11          QUESTION: And we don't have before us any conflict  
12       preemption under Section 514?

13          MR. ESTRADA: That is - that is right, Justice  
14       O'Connor. That is our position.

15          QUESTION: Okay.

16          MR. ESTRADA: And turning to Section 502(a) and to the  
17       --

18          QUESTION: Mr. Estrada, can I just raise a question?  
19       I'm sure you'll cover it in the argument and I want to get it on  
20       the table. On your first point, that our prior cases have said  
21       that 502 is the exclusive remedy for actions to acquire benefits,  
22       is there a distinction? Some of your opponents argued between  
23       denials based on the terms of the plan, that this just doesn't  
24       qualify for some reason, on the one hand, that you just should  
25       get the answer out of the plan, and denials based on a

1 discretionary decision as to whether the medical treatment was  
2 appropriate or not, which would require the exercise of some kind  
3 of professional judgment. The nurse might think he doesn't need  
4 an extra day in the hospital or something like that. Is that a  
5 valid distinction or not?

6 MR. ESTRADA: No. And let me turn to that -- that was  
7 my second point, but I'll turn to it now. The use of medical  
8 criteria, whether discretionary or not, is inherent in health  
9 care coverage and usually is also inherent in -- in disability  
10 coverage. Yet, last Term, in the Black & Decker case, this Court  
11 held that the -- that a claimant's treating doctor gets no  
12 special deference in a claim for the benefits where the issue is  
13 whether the medical factors warrant a disability finding. Under  
14 the theory being advanced by Texas and the respondents in this  
15 case, however, Black & Decker needn't, and maybe even couldn't,  
16 be an ERISA case because a state of the union could regulate the  
17 medical component of the disability finding under the guise of  
18 regulating the practice of medicine and could give tort remedies  
19 and consequential and punitive damages whenever the plan  
20 disagreed with the -- with the claimant's doctor.

21 QUESTION: Yes, of course they could, but the fact that  
22 if we held there was no preemption, it wouldn't necessarily mean  
23 they would win on the merits. I mean, you are -- your drug  
24 formulary may be absolutely defensible, even though it could be  
25 tested in a state court proceeding.

1           MR. ESTRADA: Well, I didn't understand the claim as to  
2   the Aetna case necessarily to be a challenge to the promulgation  
3   of the formulary, which is expressly authorized by the  
4   prescription drug writer of the plan. I understood the challenge  
5   to be to a particular benefits decision that was made when Aetna,  
6   the insurer and plan administrator, concluded that the benefit  
7   was not covered in the circumstances because of the step therapy  
8   requirement.

9           QUESTION: I don't want you to go too long on point two  
10   without getting back to point one, but as long as we're here, it  
11   does seem to me that the dichotomy, the duality you propose  
12   between a decision about benefits and medical treatment might, at  
13   the edges, blur into each other. If I say, as Aetna or CIGNA,  
14   you're not authorized to seek this treatment and the person has  
15   no other funds, basically, that is a treatment decision, in a  
16   sense.

17          MR. ESTRADA: No, it is not, Justice Kennedy. The  
18   purpose of employee benefits plan -- benefit plans is to cover  
19   some things for the employees. If the plans in these cases said  
20   that the benefit was \$100 for each hospital stay or that you got  
21   \$20 for your drugs, whatever they may be, no one would deny that  
22   that was a -- that that was a benefit determination. As I said  
23   earlier, with respect to medical care, it has always been the  
24   case that in determining the scope of coverage, medical factors  
25   have always been used and that factor is imbedded into the

1 background understandings of how this very statute works.

2 For example, Section 503 of the statute allows the  
3 Department of Labor to promulgate regulations to deal with how  
4 claims are made and the like. One of those regulations by -- by  
5 the Department of Labor expressly contemplates that if a claimant  
6 has a proposed treatment turned down, he may appeal to a named  
7 fiduciary who is required, under the DOL regs, to consult with an  
8 -- with an appropriate medical hair -- care professional and --

9 QUESTION: I guess my point was, at some time, and even  
10 in these cases, there -- that there was a component of what we  
11 might call medical judgment involved.

12 MR. ESTRADA: That is undisputed, Justice Kennedy, and  
13 I think that our position is that there is a fundamental  
14 difference between a claimant who has a doctor patient  
15 relationship with his doctor and a claimant who had an insuratal  
16 coverage relation with his insurer. Just to put it into context  
17 of legal practice, if the person reading the plan documents and  
18 denying a claim -- the claim, excuse me, uses medical training to  
19 conclude that the plan documents did not cover a treatment, I  
20 think few people would think that that entitled the claimant to  
21 sue the person who turned it down for legal malpractice.

22 And the same is basically true here, too, because the  
23 plan's -- the plan's role, as is very clear in the express, for  
24 example, in the -- in the text of the Monitronics opinion, is to  
25 deal with the question, shall we pay or shall we not pay. And



1       that's actually precisely what Texas has targeted here.

2               If I could direct the Court's attention to the petition  
3       appendix in the Aetna case, 02-1885, the relevant parts of the  
4       Texas statute are set forth in page 59a and --

5               QUESTION: 59a of what?

6               MR. ESTRADA: Of the Aetna petition appendix, 02-1885,  
7       Mr. Chief Justice. And as -- and there are three that are  
8       relevant here. Two of them are on page 59 and one of them is on  
9       58a.

10              The first one that I want to point out is close to the  
11      top of the page. It is an affirmative defense under the Texas  
12      statute that the managed care entity did not deny or delay  
13      payment. This is not about treatment. It is a defense that it  
14      did not deny or delay payment. And of course delay may be a bid  
15      for - of what a -- of what the role of the administrator is.

16              The second aspect of the statute is that the statute  
17      makes very clear, once again on page 59a, that the managed --  
18      that the liability -- oh. This is subsection d, Mr. Chief  
19      Justice, which is the next following --

20              QUESTION: Oh.

21              MR. ESTRADA: -- you know, the one that I read. And it  
22      says the act creates no obligation on the part of the health  
23      insurance carrier, moving down a little, to cover a -- to provide  
24      a treatment which is not -- which is not covered by the health  
25      care plan or entity. Once again, this is targeting the coverage

1 aspect, not the treatment.

2 QUESTION: Yes, but let me just focus on the case  
3 involving the woman who may have needed a second day in the  
4 hospital. Is it correct that they -- an agent of the HMO had  
5 discretion to grant that second day if the nurse thought it was  
6 really medically required?

7 MR. ESTRADA: I don't -- I don't know if there's  
8 anything in the record about that. What is clear from the record  
9 and from Federal law, Justice Stevens, is that somebody in the  
10 plan would have discretion to hear her appeal, even if the nurse  
11 that -- that turned the request down --

12 QUESTION: So the decision as to whether she would have  
13 the second day in the hospital would depend on a medical judgment  
14 made by an agent of the plan. Is that correct?

15 MR. ESTRADA: It would -- it would ultimately -- it  
16 would ultimately turn on -- on a coverage decision that may  
17 include medical criteria.

18 QUESTION: But the coverage is if it's medically  
19 needed, it would -- she would get the second day. But whether or  
20 not it's covered then turns on a medical judgment, does it not?

21 MR. ESTRADA: But the question of medical necessity is  
22 a coverage term. It is not a medical term, Justice Stevens, and  
23 --

24 QUESTION: Yes, but is not correct, to make the  
25 coverage decision, one has to make a medical decision?

1           MR. ESTRADA: It -- one has to make -- one part of the  
2 coverage decision is the medical decision. In the Aetna case,  
3 for example, the plan sets forth a definition of medical  
4 necessity which -- which sets forth, I do point out, is that you  
5 have to need it -- to need the care --

6           QUESTION: Well, I was focusing on the CIGNA case,  
7 because it seemed to me that it's a little clearer there that  
8 there would be a medical judgment required.

9           MR. ESTRADA: Well, once again, Justice Stevens, we do  
10 not contend that health insurance does not involve the  
11 consideration of medical factors. And, as I said, it is almost  
12 inherent in the nature of the product that it would, just as I  
13 never had car insurance before I actually owned a car.

14          QUESTION: But it's a little -- it's a little like --  
15 if you're telling doctors what's medically necessary under the  
16 plan, it's in effect maybe defining the basic standards of  
17 medical care, in a way.

18          MR. ESTRADA: That is not right, Justice O'Connor, for  
19 the following reason. The plan documents here, and the  
20 background understanding of all of the parties, is that it is for  
21 the treating doctor to chart the course of treatment for the  
22 patient and, in fact, under the AMA's old code of ethics, which  
23 we cite on page 6 of the Aetna reply brief, a physician is not  
24 allowed to sway his judgment as to treatment by the existence or  
25 non-existence of coverage. In many cases, unfortunately, there

1 will be people who have no coverage or no insurance, or may be  
2 under-insured.

3 But just to bring back the case to what the statute is  
4 about, this statute is about encouraging employers to make hard  
5 choices to give coverage to employees to the extent they can.  
6 There is no requirement in Federal law that requires employers to  
7 give -- there are very few requirements in Federal law that  
8 require employers to give particular benefits if they choose to  
9 have a plan. And, as this Court has said, most recently in the  
10 Rush case, this is about a bargain with employers that seeks to  
11 encourage the formation of these plans and the provision of  
12 benefits to the extent possible by assuring employers of limited  
13 liabilities under predictable standards.

14 QUESTION: If you are correct that Section 502(a)  
15 preempts, is it possible that under ERISA 502(a)(3), that the  
16 plaintiffs might recover some money, for example, for pain and  
17 suffering and things like that?

18 MR. ESTRADA: I would think not, Justice O'Connor. Our  
19 amicus, the Department of Labor, may take a slightly different  
20 view of that. Our reading of the Mertens case and the Great West  
21 case, which seemed very clearly, to us, at least, to stand for  
22 the proposition that equitable is to be determined by reference  
23 to an historical examination of all that is available in equity -  
24 -

25 QUESTION: Yes, but if you make an analogy to a trustee

1 in equity, I think this is a different case than Mertens or Great  
2 West, because here, let's see, Aetna and CIGNA are fiduciaries,  
3 are they not?

4 MR. ESTRADA: Aetna is -- and CIGNA is for purposes of  
5 claims processing.

6 QUESTION: Yes. And so, as a fiduciary they're -- they  
7 are analogous to a trustee, at least, the government said, if I  
8 read their footnote 13 right, that back in the old days when  
9 there was -- was a division of the bench, that one of the  
10 remedies available against a trustee would be in the nature of  
11 make whole relief that would put the beneficiary in the position  
12 he would have been in if the trustee had not committed the breach  
13 of trust.

14 MR. ESTRADA: That was the view to which I refer  
15 earlier, Justice Ginsberg, and it is possible that it may be  
16 right. It seems to me, based on Great West and Mertens, that it  
17 would be a tough case to make, but it is not the issue in this  
18 case. Now --

19 QUESTION: No, but the whole thing would work if we  
20 could do that, wouldn't it? I mean, if we could get Mertens  
21 consistent with what Justice Ginsberg just read, then you would  
22 provide people who are hurt, in the way these plaintiffs were  
23 hurt, with a remedy. It wouldn't be punitive damages, but they  
24 would be made whole. So, if you are right in that this is  
25 basically a -- this is basically a claims decision and you

1 shouldn't give punitives and others for the incorrect making of a  
2 claims decision. But the hole in this is that then the woman  
3 gets nothing or virtually nothing and, if we could reconsider  
4 that part, it would all work, wouldn't it?

5 MR. ESTRADA: Well, it might, but it also works in the  
6 way it currently is for the following reason. The interaction of  
7 the structure of Section 502 and Section 503 is intended to set  
8 forth a mechanism, under the DOL regs under Section 503, to  
9 encourage the expedis -- the expeditious resolution of claims  
10 disagreements. And this is -- the statute contemplates  
11 litigation but is not about litigation. This is all about giving  
12 the benefit when it is needed and not about waiting until it no  
13 longer helps you, having bypassed all avenues you had at the  
14 time, external review, plan appeals, or maybe an action for an  
15 injunction and then suing for relief, make whole or otherwise.

16 If I could, Mr. Chief Justice, I would like to reserve  
17 the remainder of my time.

18 CHIEF JUSTICE REHNQUIST: Very well, Mr. Estrada.

19 Mr. Feldman, we'll hear from you.

20 ORAL ARGUMENT OF JAMES A FELDMAN

21 FOR UNITED STATES, AS

22 AMICUS CURIAE

23 QUESTION: Mr. Feldman, will you tell us what the government  
24 thinks can be recovered under 502(a)(3) in the way of damages or  
25 other recovery?

1 MR. FELDMAN: Yes. As Justice Ginsberg said, our position, I think, is in footnote 13 of our  
2 brief, and it's a position the Department of Labor has taken in  
3 cases and number --

4 QUESTION: Pretty big point to be in a footnote.

5 MR. FELDMAN: Well, it's -- it really isn't the issue  
6 in this case because our position in this case is that the claims  
7 are preempted by 502(a)(1)(B). But, in a case where there was a  
8 fiduciary involved, in the days of the divided bench, when a  
9 beneficiary sued a fiduciary, they weren't -- they couldn't --  
10 weren't able to get make whole relief. And the -- by the same --

11 QUESTION: Lest we be too sanguine about the  
12 application of that law in this context, I don't know any  
13 equitable cases that would consider make whole relief to be  
14 giving -- where what is at issue is merely the payment -- the  
15 failure to pay money, refusal to pay money. Make whole relief  
16 would give you what you would have done with that money if you  
17 had gotten it. That's very strange.

18 MR. FELDMAN: You get -- there were -- there are cases  
19 that I -- I don't want to get too deeply into 502(a)(3)(B),  
20 because I don't think it's what's at issue in this case. But  
21 there are cases in which, for example, a trustee doesn't buy an  
22 insurance policy that they're supposed to buy and then the  
23 beneficiary can get, as relief, whatever the value of that  
24 insurance policy would have been and --

1           QUESTION: Sure. But all that's going on here is that  
2 the claimant was perfectly able to buy Vioxx with his own money,  
3 but when it was said by the insurer that they wouldn't pay for  
4 Vioxx, the claimant went and -- went with the drug that was  
5 covered. I have serious doubts whether we can take comfort in  
6 the fact that even if we deny relief here it'll all be okay  
7 because under traditional equity law, in a situation like that,  
8 you can -- you can get whatever you would have done had you been  
9 given the money. I don't know that that principle washes.

10           MR. FELDMAN: Well, 502(a)(3) -- I mean, ERISA does  
11 head up a beneficiary trustee -- a beneficiary fiduciary type of  
12 relationship that does have analogies in traditional equity. But  
13 in any event --

14           QUESTION: And the government has taken position --  
15 this is -- the footnote is not the easiest to read, but I take it  
16 the Department of Labor has taken the position, in some ERISA  
17 cases, that there would be just the kind of relief that Justice  
18 Scalia mentioned. Would this case fit that pattern?

19           MR. FELDMAN: I -- it's not clear to me whether it  
20 would, because it's not clear to me whether there was a fiduciary  
21 involved in this case. Neither of the claimants in this case,  
22 neither they -- the people who denied the benefits on behalf of  
23 the plans may or may not have been fiduciaries.

24           QUESTION: But, as Mr. Estrada just told us that, for  
25 these purposes, both Aetna and CIGNA would be fiduciaries.



1           MR. FELDMAN: They -- well, whether the -- you know, I  
2 frankly haven't thought about whether the plan itself would be a  
3 fiduciary. Ordinarily, the way the ERISA scheme is supposed to  
4 work is, if you have a denial of benefit, you have a right to  
5 appeal to an appropriate named fiduciary, and at that stage,  
6 departmental regulations give you kind of very substantial  
7 procedural rights to make sure that benefits determination gets  
8 made very quickly and appropriately, in light of the medical  
9 exigencies of the case.

10           QUESTION: I would like to hear your arguments on the  
11 preemption issue.

12           MR. FELDMAN: Thank you. Our argument is that the  
13 Texas law provides an additional remedy to that in Section  
14 502(a)(1)(B), because respondents' right to recover compensatory  
15 and punitive damages in this case depends on their showing that  
16 they had a right to the benefits under the plan -- under the  
17 terms of their plan. The state law provides that plaintiffs must  
18 prove that the plan's failure to exercise what the state law says  
19 is due care, that their failure to exercise due care is the  
20 proximate cause of the plaintiff's injury. The only way that  
21 that could be true is if the plan didn't pay benefits that it was  
22 obligated to pay under the terms of the plan. The plan --

23           QUESTION: Yes, but in the situation in the hospital  
24 case, there was no time to get relief. How could they -- how  
25 could they get relief from the denial of the extra day in the

1 hospital between midnight and the next morning?

2 MR. FELDMAN: Well, I -- in the first place, she was  
3 told before -- I think the complaint says she was told before she  
4 entered the hospital that she would have only one day in the  
5 hospital. But in addition --

6 QUESTION: Unless it was medically necessary to stay an  
7 extra day.

8 MR. FELDMAN: Right. And I would just say there's  
9 about three backstops there. One is Department of Labor  
10 regulations say you have to make determ -- these determinations  
11 as soon as possible considering the medical exigencies of the  
12 case and she didn't --

13 QUESTION: And what does that mean in the hospital  
14 setting? And what -- was she going to file a complaint with the  
15 Department of Labor?

16 MR. FELDMAN: These claims can be made orally, again,  
17 if the exigencies require, and she could -- she didn't try -- as  
18 far as we know, no one made a phone call to the insurer and said  
19 can I get the extra benefits; she needs it. We don't know what  
20 the results of that would have been.

21 QUESTION: Well let's assume the case -- because your  
22 preemption item would cover even the most extreme case. Assume  
23 the case in which the patient and the doctor both called the  
24 agency and appealed and they said we're too busy, we can't handle  
25 it and it later determines they were -- did not exercise due

1 care.

2 MR. FELDMAN: But then --

3 QUESTION: Why are you preempting the state providing a  
4 remedy for that situation?

5 MR. FELDMAN: That would have been itself a denial of  
6 their obligations under the Department's claim processing --  
7 claims processing procedures. But let me say there's also --

8 QUESTION: It would have been a denial, but it wouldn't  
9 have given her the extra day in the hospital?

10 MR. FELDMAN: Right, but there are other backstops for  
11 her getting the extra day in the hospital. She is, at that  
12 point, in the same position as anyone else who can't pay for  
13 another day in the hospital but they need it.

14 QUESTION: I understand.

15 MR. FELDMAN: It's up to her doctor, with whom she has a  
16 doctor patient relationship that's a consensual relationship for  
17 providing medical treatment. It's up to her doctor to decide  
18 when she should be discharged from the hospital and when she  
19 shouldn't.

20 QUESTION: But she can't --

21 QUESTION: But the question we really are facing is  
22 whether the State of Texas is denied the authority to provide a  
23 remedy in that situation.

24 MR. FELDMAN: Yeah, but the State of Texas has many  
25 remedies to make sure the hospitals don't discharge people who

1     need an extra day in the hospital and medical ethics provides  
2     additional reasons why doctors have -- cannot discharge patients  
3     who need an extra day in the hospital.

4             QUESTION: I take it you -- the drug case, the man  
5     couldn't pay for the more expensive drugs. He didn't have the  
6     means and so he took the drugs that the HMO approved with  
7     disastrous results. There was no -- window -- there was no time.  
8     He was in intense pain. He had to take something to deal with  
9     the pain.

10            MR. FELDMAN: There was -- he took the drug, I think  
11     that -- the record actually shows, I think, that he took the drug  
12     for several weeks before he had -- before he had the problem with  
13     it. He could have been pursuing the plan remedies all throughout  
14     that. In addition, Texas law, like the law of 44 other states,  
15     provides for an independent review mechanism which is also  
16     designed to decide at the front end whether -- what benefits  
17     you're entitled to. And under that mechanism he could have  
18     sought independent review from somebody who's independent of the  
19     plan, not subject to any bad incentives he might have thought the  
20     plan might have, to make an accurate determination of what is --  
21     what he's entitled to and what he's not entitled to.

22            It's -- there are -- there are a number of remedies  
23     that people can -- that people have in order to make sure they  
24     stay in the hospital. What the ERISA plan is doing here is  
25     simply making a benefits determination. It's a pure

1 determination under ERISA and it's not based on the formation of  
2 a doctor patient relationship which the patient has with their  
3 doctor. It's based on their determinations under ERISA, under  
4 Section 502(a)(1)(A) -- Section 502 of ERISA, Congress drew a  
5 very careful balance between the needs for a prompt and quick  
6 claims processing procedure that would be effective and to decide  
7 in advance whether you get benefits and the public interest in  
8 encouraging the formation of employee benefits plans and  
9 encouraging the provision of benefits under those plans.

10 To allow states to essentially say, as the state has  
11 said here, well, we're going to provide an additional remedy that  
12 Congress rejected when it drew that careful balance, would be an  
13 -- as the Court said in Pilot Life, to completely undermine  
14 Congress's decisions about how this system should be structured.  
15 The state has ample authority to address medical malpractice in  
16 the state in between -- between doctors and patients where that  
17 doc -- consensual doctor patient relationship has been formed.  
18 What it doesn't have authority to do is to take its -- that  
19 medical malpractice law and extend it, not to the normal doctor  
20 patient situation, but to a situation that is governed by Federal  
21 law under Section 502 and by the remedies that Congress chose  
22 where appropriate.

23 QUESTION: Is there any indication in the record  
24 whether these individuals did not have the funds to stay in the  
25 hospital another day or to buy Vioxx?

1           MR. FELDMAN: There's -- I don't think there's any  
2     indication of whether they did or not. And, in fact, I don't --  
3     I think that under the co-payment of the Aetna plan, Vioxx  
4     wouldn't have been terribly expensive because Aetna would have  
5     picked up some of tab for that. But all of those would be facts  
6     relating what's in the plan. I think they all just point out  
7     that the question in this case is what the plan provided and did  
8     the plaintiffs get what the plan provided. And this Court  
9     decided, in Pilot Life and in Metropolitan Life against Taylor,  
10    and it reaffirmed two terms ago in the Rush Prudential case, that  
11    those questions are ERISA questions and Congress decided that --  
12    set in place a set of remedies that allow for very substantial  
13    rights to determine whether you're entitled to the benefit, but  
14    limited your rights to sue for pun -- for compensatory and  
15    especially punitive damages afterwards, because there's also, on  
16    the other side of the balance, the need to encourage employers to  
17    provide healthcare and to create ERISA plans.

18           And, as I said, to allow states to interfere in that  
19    balance and, as Texas has done here, to create a cause of action  
20    which is essentially for the denial of a plan benefit, and that's  
21    something that the plaintiffs, I think, have to prove in order to  
22    prevail, is to directly interfere with that decision of Congress.

23           QUESTION: But isn't that correct that those cases did  
24    not involve treatment decisions, Pilot Life and Metropolitan?

25           MR. FELDMAN: Those cases involved disability

1 insurance, but they were -- they had a medical element in those -  
2 - in those decisions. That's --

3 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Feldman.

4 MR. FELDMAN: Thank you.

5 CHIEF JUSTICE REHNQUIST: Mr. Young, we'll hear from  
6 you.

7 ORAL ARGUMENT OF GEORGE P. YOUNG

8 ON BEHALF OF THE RESPONDENTS

9 MR. YOUNG: Mr. Chief Justice, may it please the Court:

10 I'm going to focus on the narrow Federal jurisdictional  
11 issue because this case -- these two cases come to the Court  
12 based on the Federal removal doctrine that goes under the rubric  
13 of complete preemption. In each of this Court's cases on  
14 complete preemption, the plaintiff's cause of action, while not  
15 citing to the Federal statute, almost exactly duplicated the  
16 Federal remedy. Here we don't have that.

17 Here, what Texas has done is to fill a vacuum and say  
18 we are going to set out a professional medical standard of care  
19 when HMOs make medical necessity decisions. Under the HMO's  
20 position, they would be free to say we're going to use the  
21 medical necessity standard of a witch doctor or whatever we  
22 decide it is on today's basis without any reference to objective  
23 medical standards. Now, their medical necessity statement  
24 doesn't say that, but under their argument today, they would be  
25 free to do that.

1           QUESTION: What do you mean free to do it? They would  
2 be subject to -- to an appeal and an appeal to an independent  
3 authority.

4           MR. YOUNG: Yes, Your Honor. They -- yes, Justice.

5           QUESTION: And if they didn't pay up, they would be --  
6 would be liable for damages.

7           MR. YOUNG: If there is time for an appeal and if the  
8 circumstances would permit an appeal. An appeal is a great thing  
9 in these cases. Independent review is a great thing --

10          QUESTION: No. What I'm -- I'm just speaking to your  
11 point of whether they're Scott free to do whatever they want.  
12 They surely aren't, you know. Even if the appeal comes  
13 afterwards, the claimant can get the money that's owed and the  
14 relief provided by 502(a).

15          MR. YOUNG: But, Justice Scalia, in these two cases,  
16 the patients did what the HMO wanted and when, under their  
17 argument, if the patients do what the HMO wants and it turns out  
18 those were bad medical decisions, there is no remedy. ERISA --

19          QUESTIONS: They don't do what the HMO -- all the HMO  
20 said is, look, under the plan, as we understand it and as we  
21 judge medical necessity, we don't have to pay for Vioxx. Now, if  
22 you want to have Vioxx, buy it yourself, and I gather there was  
23 some co-payment that would have been given, and if their doctor  
24 thought that Vioxx was really essential, surely the doctor would  
25 have abided, you know, pony up the money.



1 MR. YOUNG: Well --

2 QUESTION: But to say that the plan condemned them to  
3 not using Vioxx is simply not true. All you're talking about  
4 here is money. The claimant didn't want to lay out the  
5 additional money for the Vioxx.

6 MR. YOUNG: Well, the truth is, Your Honor, that  
7 neither of these claimants would have needed health insurance if  
8 they had the independent means to just whip out gold card and pay  
9 for the drug.

10 QUESTION: See, that's why I'm thinking that Vioxx is  
11 not that -- you know, on your argument you were just making, and  
12 I'll only lead you into this red herring once.

13 MR. YOUNG: Okay.

14 QUESTION: But it would all work, you see, if I have a  
15 trust, the trust is supposed to buy me an insurance policy, and  
16 through total fault of the trust it doesn't, and the house burns  
17 down, the equitable relief appropriate would be consequential  
18 damages of the value of the house. Now, if that were an  
19 appropriate case, other equitable relief, this whole thing would  
20 work and you wouldn't be having to fill a vacuum.

21 MR. YOUNG: But under this Court's opinions previously  
22 under 502, that remedy and those kinds of relief are not  
23 available.

24 QUESTION: So you see then the logical point where I'm -  
25 - I'd like to say modify those perhaps, but, well, the very fact

1     that you're trying to fill this hole here proves the point,  
2     because if there is a hole, it's because the court has  
3     interpreted this statute perhaps wrongly as the Federal relief  
4     being A, B, and C. Maybe it should be A, B, C, and D, and so  
5     what the state's trying to do here, is add D. And the one thing  
6     they can't do, is add D to A, B, and C.

7             MR. YOUNG: It's true, Your Honor, that there is this  
8     whole, but that is not the reason that we should prevail on this  
9     narrow jurisdictional issue, because it's the source of the duty.  
10    The duty that arises here is not based on what is in the plan  
11    document on medical necessity. It comes from the external duty  
12    that is imposed by Texas statute to meet the professional medical  
13    standard of care.

14            QUESTION: Well, how different is the question of the  
15    merits here, whether you should prevail and the question of  
16    complete preemption which is raised in the removal issue?

17            MR. YOUNG: Mr. Chief Justice they are different.  
18    Because, in this narrow issue, the complete preemption issue,  
19    especially when one looks at Pilot Life and Taylor. Those two  
20    decisions relied very heavily on section 301 cases, the Labor  
21    Management Relations Act cases. But if you look at those cases  
22    since Pilot Life and Taylor, every time the duty arose from  
23    something separate than the collective bargaining agreement,  
24    every time this Court has said that there is no complete  
25    preemption.

1 QUESTION: So your view is you could prevail on the  
2 propriety of removal, because there's not complete preemption,  
3 and yet go back and lose on the issue of whether your claim is in  
4 fact preempted?

5 MR. YOUNG: Yes Your Honor, that is the way complete  
6 versus conflict preemption can work and the way that this Circuit  
7 said it could work. Now I want to be clear, we don't think that  
8 we lose on Section 515 preemption either. And in fact every time  
9 this Court has gone through an ERISA analysis and found Section  
10 502 preemption, every time, it first goes to through the Section  
11 514 step. Now that brings me to something that may be sensitive  
12 in light of one of the opinions issued today. But I want to talk  
13 a little bit about the insurance savings clause under Section  
14 514, because it's very important. This Court, in Rush Prudential  
15 said, that when a state regulates medical necessity, as Texas  
16 does here, that falls within the insurance saving clause.  
17 Clearly this statute falls within the insurance saving clause,  
18 especially as applied in these two cases.

19 QUESTION: Well that's contrary to Pilot Life, isn't it?

20 MR. YOUNG: No, Your Honor, and for this reason. While  
21 Pilot Life has a statement in there, that -- a very definite  
22 statement, that 502, might trump and probably according to Pilot  
23 Life could trump the insurance saving clause, the Court also  
24 found very clearly that the insurance saving clause was not met  
25 in that case. And this Court has never faced what this Court,

1 the majority in Rush Prudential called the forced choice, between  
2 an insurance saving clause and Section 502. And it's very  
3 important to look at the plain text of Section 514. Because  
4 Section 514 (b) the insurance saving clause, says very clearly  
5 nothing in this sub-chapter can be construed to preempt.

6 QUESTION: The strangeness of your argument is that you  
7 said all right, Pilot Life faced that issue, and says the savings  
8 clause doesn't apply in the complete preemption situation. Your  
9 argument is that in effect by defining the -- the benefit -- by  
10 Texas' act of trying to define the benefit denial as equivalent  
11 to the practice of medicine, it therefore gets us back into the  
12 insurance savings clause. It seems to me an irrational logical  
13 leap. 502 says we get out of the insurance savings clause  
14 because of complete preemption, Texas says by saying what you're  
15 really doing in denying -- denying a benefit, is practicing  
16 medicine. We get back into the business of insurance, and the  
17 insurance savings clause applies. I just can't follow that.

18 MR. YOUNG: Your Honor, the confusion arises because we  
19 don't write -- we don't write the terms of the HMO's coverage if  
20 you will. They're the ones that say, in determining what we will  
21 pay for, if you will, we are going to make medical decisions.

22 QUESTION: Well they're the ones that --

23 MR. YOUNG: They're the ones that can --

24 QUESTION: is there any insurer that does not at some  
25 point incorporate some issue of medical judgement in it's

1 coverage?

2 MR. YOUNG: Yes.

3 QUESTION: If it does not, then in effect it is giving  
4 carte blanche to any medical decision by a doctor without right  
5 of review.

6 MR. YOUNG: Yes, Your Honor, in fact, some HMO's in the  
7 last two or three years have abolished this second guessing of  
8 the physician, this medical necessity step.

9 QUESTION: But let's -- but suppose they don't, do the  
10 agents of the insurers who make these determinations do they have  
11 to be admitted to the practice of medicine in Texas?

12 MR. YOUNG: Not in Texas, but they have to be medical  
13 professionals according to the Texas statute. And the Texas  
14 statute says, when you make these deci --

15 QUESTION: What is a medical professional?

16 MR. YOUNG: Well, in the case of a nurse, nursing  
17 judgment. In the case of a --

18 QUESTION: But they don't have to be doctors?

19 MR. YOUNG: They do if they're making a medical decision  
20 that a doctor would make. Under Texas law they do, and they're  
21 held to that standard. And that's all we're doing here. Is  
22 we're holding them to that medical standard.

23 ERISA says nothing, Justice Scalia, about what standard the HMO's  
24 or deciders have to meet.

25 QUESTION: But you talk about the standard of care, but

1       they're not giving care. They're giving out money.

2               MR. YOUNG: Your Honor.

3               QUESTION: They're not giving care at all, the caregiver  
4       was the individual's doctor who said stay in another day or take  
5       Vioxx. They care -- all this company was doing was looking at  
6       the contract, do we owe any money.

7               MR. YOUNG: Justice Scalia --

8               QUESTION: That's not giving care.

9               MR. YOUNG: Justice Scalia I think it would be very  
10      helpful to look at when a payment decision could be made and when  
11      it is made in these cases. You start an episode of care here,  
12      you finish it. The bill comes due to make the payment. Here the  
13      HMOs don't wait until the bill comes due to make the payment  
14      decision. They make the decision as part of a medical necessity  
15      determination, in here, earlier in the middle, concurrent review,  
16      or prospective review is the technical term.

17              QUESTION: But it's a decision to pay money?

18              MR. YOUNG: It is a decision that may --

19              QUESTION: Or not to pay money?

20              MR. YOUNG: Not exactly Your Honor, because it is a  
21      decision that could result in not paying money, but it is first  
22      foremost done here, or here to influence the medical decision --

23              QUESTION: It's both. It's both and the trouble with it  
24      is, if you -- you could have marvelous laws in Texas governing  
25      pension trustee behavior, governing all trustee behavior. But

1 Congress says well you can't apply your marvelous rules to ERISA  
2 plan trustees. And now it seems to have said, and you can't  
3 apply your marvelous medical rules, even to a doctor, where what  
4 the doctor is doing in that instance is not acting as a doctor  
5 for treating the patient, but rather acting as a determiner of  
6 whether he will get the ERISA plan payment. And what we have in  
7 your case I guess is a person who does both. He does something  
8 of both. But where they are inextricably mixed and where there  
9 is a very large share of making the benefit determination, is it  
10 fair to say that Congress would have wanted the Texas law to  
11 apply?

12 MR. YOUNG: Yes, because of Pegram, this court in Pegram  
13 said very clearly --

14 QUESTION: In Pegram you were dealing with the doctor  
15 who was the treating physician, that is precisely what Justice  
16 Bryer has just defined as not being the case here.

17 MR. YOUNG: Your Honor, in Pegram this court said -- the  
18 majority said there's no basis to distinguish an HMO where the  
19 decision's made --

20 QUESTION: When we were dealing with a treating  
21 physician, we're not dealing with a treating physician here.

22 MR. YOUNG: But here Your Honor, you're dealing with a  
23 medical judgment that's not made at the end when the bill comes  
24 due, it's made early on with the sole purpose of influencing the  
25 medical treatment, the course of treatment. If this were only

1 about payment --

2 QUESTION: Why do you say that? I don't think AETNA  
3 cares whether this individual took Vioxx, or whether this patient  
4 stayed in the hospital for another day. I don't think AETNA  
5 cared a bit. All AETNA cared about was whether it had to pay for  
6 it.

7 MR. YOUNG: Justice Scalia, if that were true then they  
8 would make these decisions at the end. Because by shifting --

9 QUESTION: It's important to the patient to know.  
10 Because the patient when -- when the patient finds out that if  
11 you take Vioxx, you'll have to pay for it yourself, the patient  
12 can then ask the doctor, look doc, is it really important that I  
13 take Vioxx or is this other stuff in your judgment as the  
14 treating physician, is this other stuff good or not -- good  
15 enough. It seems to me you want that decision to be made early.

16 MR. YOUNG: Well, the truth is that making the decision here  
17 shifts the risk. If it's made at the back end the risk is  
18 shifted to the pharmacy, or the doctor, or the hospital. When  
19 it's made here, it puts the risk squarely on the patient.

20 QUESTION: Well except that you say when it's made here  
21 it is the choice of the doctor, the pharmacy or the hospital to  
22 seek that judgment early, isn't it. In other words in the -- the  
23 doctor could have gone ahead and prescribed Vioxx, and sent the  
24 bill in. The doctor could have kept the patient in the hospital  
25 another day, and sent the bill in. The insurance plan didn't



1 force an early decision. It gave an option of an early decision,  
2 so they would know where they stood.

3 MR. YOUNG: According to the documentation the HMO has,  
4 Your Honor, the two HMOs require that those decision be sought  
5 from them before or in the middle of treatment --

6 QUESTION: If you don't get it then, they automatically  
7 deny it later?

8 MR. YOUNG: It's not just that they could deny it, they  
9 -- there could be consequences to the provider. They could be  
10 deselected from the network, they could be told you're not going  
11 to get to see anymore of our patients.

12 QUESTION: So, they do force it. My premise was wrong.

13 MR. YOUNG: They do force it, Your Honor. And that's  
14 the reality.

15 QUESTION: Well, I really thought the train left the  
16 station in Pilot Life. I guess you don't agree with Pilot Life.

17 MR. YOUNG: Well no, Your Honor, we are not here to  
18 disagree with Pilot Life. Pilot Life works in the narrow  
19 circumstances in which it's been applied.

20 QUESTION: Well I thought that this was that  
21 circumstance of benefits.

22 MR. YOUNG: I was afraid you might. I was really afraid  
23 you might.

24 QUESTION: Yes.

25 MR. YOUNG: Then could we talk about Taylor a little

1 more, because that's really the complete branch --

2 (Laughing)

3 MR. YOUNG: I guess I come back to the Chief Justice's  
4 point which is we could have a situation where Pilot Life  
5 preemption could occur, but the Taylor holding is the one we're  
6 most concerned about, and here we are not trying to duplicate a  
7 claim that would be made under ERISA, under an ERISA duty.

8 And that leads me back to something else that's come  
9 up. The ERISA and its regulations say nothing about setting a  
10 medical standard of care, when these medical judgments are made.  
11 That's an indication that it was left to the states, and should  
12 be left to the states. But this Court could certainly indicate,  
13 well this may still be preempted, but it shouldn't be removed to  
14 Federal court, under complete preemption doctrines.

15 QUESTION: Well how would that advance the general law  
16 at all? I mean, if the merits are decided against you, you know,  
17 I don't think we took this case to decide some question of  
18 removal jurisdiction, but I -- perhaps my colleagues don't agree  
19 with me.

20 MR. YOUNG: Well, that is the very narrow issue that in fact  
21 certiorari was granted on. And it is an issue that this Court  
22 last ruled on in the Anderson case last Term, and that case is  
23 illustrative of why complete preemption shouldn't apply here.  
24 There the majority found that the claim, while not citing to  
25 Federal usury law duplicated precisely and exactly Federal usury

1 law. And it was in essence, a Federal usury claim. Here our  
2 claim is not one for benefits. It couldn't be, there's no claim  
3 for benefits to be made. But more importantly we are not relying  
4 on a term --

5 QUESTION: It's a claim that depends on a denial of  
6 benefits, and isn't that the touchstone under Pilot?

7 MR. YOUNG: In fact Your Honor, you could have a situation  
8 where the medical necessity decision is made prospectively or  
9 concurrently and that's not a payment denial, in fact that's what  
10 we have in most circumstances of these kinds of cases.

11 QUESTION: But it is the predicate for payment denial,  
12 or a payment granted.

13 MR. YOUNG: Really Your Honor, in truth these decisions are  
14 never expressed by the utilization nurse at the hospital as a  
15 payment issue. She says you've got to go home now.

16 QUESTION: Well let's go back to my question -- I didn't  
17 mean to go off on a tangent. My question was, doesn't Pilot  
18 Life, turn on a determination which governs the payment or non  
19 payment of benefits?

20 MR. YOUNG: Yes, Your Honor. Here --

21 QUESTION: Then this it seems to me is such a  
22 determination.

23 MR. YOUNG: But here Your Honor, you could have a payment  
24 determination that complied completely with their internal  
25 document -- documents. Their definition of medical necessity,

1     what they say they will or won't do. And still violate the Texas  
2     standard for medical judgments and that's the problem.

3             QUESTION: It is indeed. That's why it's preempted. MR.

4             YOUNG: Well --

5             QUESTION: You've described it very clearly.

6             MR. YOUNG: Well -- Your Honor, we're confusing  
7     remedies, and duties. The Texas duty is found no where in ERISA.

8             QUESTION: May I ask this question. Could you ever  
9     recover under the Texas statute without proving that you were  
10    entitled to have the benefit paid?

11            MR. YOUNG: It would not --

12            QUESTION: It wouldn't be phrased in those terms.  
13    Wouldn't it be part of -- wouldn't it be a necessary element of  
14    your claim, that part of what you're -- that you did have an  
15    entitlement to have that benefit paid.

16            MR. YOUNG: It would be an undisputed fact. It would be  
17    for example in these two cases. It's undisputed that Ruby Calad  
18    could get unlimited days in the hospital. The only issue is the  
19    medical judgment that she had to go home. Same with Mr. Davila.  
20    The medical judgment was that he would not get the Vioxx; he  
21    would get the cheaper generic drug. And --

22            QUESTION: But for you to prevail in Texas, it seems to  
23    me you have to be able to prove that they had a duty to pay for -  
24    - to provide him with the payment for Vioxx. But the statute  
25    says this, it says that it shall be a defense to any action that

1 one -- neither the health insurance carrier is -- didn't control  
2 the health care treatment decision. Which it wasn't here. And  
3 two, the health care insurance carrier did not deny or delay  
4 payment for any treatment prescribed, or recommended by a  
5 provider.

6 MR. YOUNG: But that doesn't -- that's --

7 QUESTION: So it is clearly a condition of recovery that  
8 you show that they were in violation of the ERISA plan.

9 MR. YOUNG: It's an affirmative defense they may be able  
10 to come in with. It's not a prerequisite to my case. CIGNA  
11 admits it is free.

12 QUESTION: Oh I see. Well that's a matter of who has to  
13 prove it. I mean if --

14 MR. YOUNG: But that's very important especially Your  
15 Honor when we're talking about a complete preemption issue. Is  
16 the Federal statute a prerequisite to my claim? All I have to  
17 prove and show Your Honor, is a medical judgment was exercised by  
18 a nurse, at CIGNA, or a physician or medical director at AETNA,  
19 and that they violated the Texas standard for those kinds of  
20 decisions.

21 QUESTION: As long as you frame it as an affirmative  
22 defense, rather as part of the cause of action, you can avoid  
23 preemption?

24 MR. YOUNG: No I'm not saying that Your Honor, but the  
25 gravamen of my case for purposes of looking at complete

1 preemption, the issue you were concerned about in Anderson, is  
2 what are the elements of my claim. They do not duplicate an  
3 ERISA claim, they don't even duplicate an ERISA duty. Now it may  
4 be at the end of the day Section 514 kicks in. We don't think it  
5 does for a lot of reasons, most importantly the insurance saving  
6 clause. Which clearly the Texas --

7 QUESTION: Which -- This is one item I meant to ask. On  
8 the other side they said that you never made any noises about the  
9 savings clause in the Fifth Circuit, that it entered the case  
10 just at this level, Is that so?

11 MR. YOUNG: No Your Honor, that's not correct. While it  
12 was not a feature argument with a heading in our briefing, we  
13 clearly pointed out to the Fifth Circuit the Moran decision by  
14 the Ninth Circuit, and that the Moran decision relied on the  
15 insurance saving clause. Then after oral argument --

16 QUESTION: That's in your brief before the Fifth  
17 Circuit?

18 MR. YOUNG: Yes it's a footnote in our brief. And then  
19 Your Honor, in -- after this Court decided Rush Prudential which  
20 occurred after oral argument in the Fifth Circuit, both sides  
21 submitted extensive letter briefs. And those are documents, 18  
22 through 20 in the Fifth Circuit record that was recently  
23 transmitted to this Court, where both sides talked about what is  
24 the impact of Rush Prudential in terms of the insurance savings  
25 clause. But more important -- Thank you.

1 CHIEF JUSTICE: Thank you, Mr. Young.

2 Mr. Mattax we'll hear from you.

3 ORAL ARGUMENT OF DAVID C. MATTAX

4 FOR TEXAS, ET AL., AS AMICI CURIAE

5 MR. MATTAX: Mr. Chief Justice, and may it please the  
6 Court. The Texas legislature has imposed a duty of ordinary care  
7 on managed care entities that insert themselves into health care  
8 treatment decisions by exercising medical judgment to decide  
9 medical necessity. It is important to recognize at the outset as  
10 this court recognized the managed care entity is not the ERISA  
11 plan.

12 Our statute does not impose liability on the ERISA  
13 plan. Our statute does not impose liability on an employer. As  
14 Mr. Estrada said in his argument, the whole point of the complete  
15 preemption and the exclusive remedies provision Section 502(a),  
16 is insuring employers that will have limited liabilities. Our  
17 statute explicitly excludes employers from liability. And  
18 therefore the concerns of Section 502(a) are not at play in the  
19 Texas statute. The reason the Texas statute was passed was  
20 because managed care entities, HMOs and other varieties and  
21 forms, had decided to exercise medical judgment. And it is that  
22 duty that the state is regulating. Which is what I think  
23 distinguishes this case from Pilot Life. Going back and looking  
24 --

25 QUESTION: How does it distinguish it from Pilot Life? I

1 mean Pilot Life is talking about the insurance part, wasn't it.

2 MR. MATTAX: Yes, Chief Justice.

3 QUESTION: And then they said that even though  
4 apparently on it's face had to do with insurance and you'd think  
5 it would have been taken out, it wasn't taken out because of the  
6 fact that it interfered with the basic purposes of the act.

7 MR. MATTAX: Pilot Life was based on the Court's  
8 complete preemption decision in Allis-Chalmers versus Lueck.

9 QUESTION: Uh-huh.

10 MR. MATTAX: And in that case the Court recognized that the  
11 tort claim that was being alleged was derived from the general  
12 proposition to perform contracts in good faith. And the duty  
13 that the Court was looking at in Allis-Chalmers, and also Pilot  
14 Life, was the duty to enforce the contract that was the ERISA  
15 plan therefore implicating complete preemption. However the  
16 Court explicitly said in Allis-Chalmers, that Congress did not  
17 intend to give the substance of provisions the force of Federal  
18 law, ousting any inconsistent state regulations, because such a  
19 rule would allow labor unions, and unionized employees the power  
20 to exempt themselves from whatever state labor standards they  
21 disfavored. And again the Texas statute is not imposing any duty  
22 on the plan.

23 QUESTION: Yes, but is it not true that in order to  
24 recover under the Texas statute, not only do you have to prove a  
25 violation of the duty to use the due care and so forth. But you



1       also have to prove a violation of the plan?

2               MR. MATTAX: No I disagree. The revision in the act is  
3       setup such that if a managed care entity were to come in and say  
4       well I did not exercise any medical judgment, or I did not make  
5       any decisions that affected the treatment, they could come in as  
6       a defense and say, the reason I did not make any medical judgment  
7       was because the plan did not allow me to. The plan simply  
8       excluded that completely in a pure eligibility decision in the  
9       court's words in Pegram. So the cause of action that's alleged  
10      in the state statute is that particular managed care entity,  
11      exercised medical judgment. And that medical judgment resulted  
12      in an injury to me, and I think --

13              QUESTION: But it's also a defense that I did not fail  
14      to make any delay, I did not delay or fail to make any payment  
15      due.

16              MR. MATTAX: And if --

17              QUESTION: Isn't that a defense?

18              MR. MATTAX: The statute provides that as a defense.  
19      Again to make a reflection of, to show that in that particular  
20      case, I as a managed care entity did not exercise any medical  
21      judgments, because that's the defense --

22              QUESTION: But you make a medical judgment when you  
23      refuse to make a payment. You're deciding it's not medically  
24      necessary.

25              MR. MATTAX: Correct. And if they're making a decision

1 with regards to medical judgment. And they are exercising that  
2 judgment not according to our standard here. We are imposing  
3 that on the managed care entity.

4 QUESTION: No you're not. You're saying even if it's  
5 not according to your standard of care, if it is not due under  
6 the plan you're not liable.

7 MR. MATTAX: And what I'm saying there is --

8 QUESTION: Have you said that?

9 MR. MATTAX: That is a defense to the claim. And under  
10 this Court's decision in Caterpillar versus Williams a defense  
11 being raised to a claim does not create complete preemption.

12 QUESTION: Back to Pilot Life. In my understanding of  
13 the case, maybe I've got this wrong. Tell me if I do. There's a  
14 plan that says, an ERISA plan says we pay you for a treatment  
15 that's medically necessary. Then there's a person, it may be an  
16 insurance company, it may be a doctor, maybe somebody says it  
17 isn't medically necessary. The Plaintiff thinks it is medically  
18 necessary, so the question is whether the plan did what it said.  
19 Now you have a way of -- I mean isn't that what this is about?

20 MR. MATTAX: There's separate duties involved here.  
21 There is a duty under the plan, and the beneficiary can go to the  
22 plan and say because you hired this managed care entity to make  
23 this judgment, I would like to get the benefits under the plan  
24 and that would be a claim against the benefit plan. What Texas  
25 has done has said, when a managed care entity, an HMO goes and

1 sells his products to a plan, or goes and sells its services to a  
2 plan and is going to exercise medical judgment, then the state of  
3 Texas will regulate the exercises of that medical judgment of  
4 that managed care entity.

5 QUESTION: It's not just an HMO, it's also a health  
6 insurance carrier. Here, AETNA.

7 MR. MATTAX: It is theoretically anyone who exercises  
8 medical judgment that influences care. But I think it is  
9 important to recognize that the reasons for managed care as  
10 stated by both the Petitioners here, and I would briefly quote  
11 from a CIGNA brief, page 44. Utilization, review techniques are  
12 designed to ensure that quality care is delivered as cost  
13 efficiently as possible. The letter to Mr. Davila's doctor,  
14 specifically says - - this in AETNA's petition or Appendix 88 - -  
15 as part of our commitment to provide access to quality care.  
16 What the Court needs to recognize if I may, is that prior to the  
17 rise of managed care, decisions were made on a retrospective  
18 basis. An insurer would say, well we've looked at this, we do  
19 not believe it was medically necessary, we're not going to pay  
20 for it. The difference now is, managed care has taken on the  
21 rubric of saying, we will manage care, we will determine what is  
22 best for the patient and we will do that by dictating what is  
23 going to be paid for, and not paid for.

24 QUESTION: But it's just -- even at the early stage,  
25 it's simply a statement, we will not pay for it. That doesn't

1 mean that the patient can't do it other ways. It just means that  
2 this particular program won't pay for it.

3 MR. MATTAX: Well respectfully the statement is we don't  
4 think it's good for you. We don't think this care is appropriate  
5 for your particular situation. And there's no reason --

6 QUESTION: Well isn't it more a question of medical  
7 necessity. That is the plan says, all right, we'll cover it in  
8 case of medical necessity, and the plan says we don't think  
9 there's medical necessity here.

10 MR. MATTAX: Well the plan itself can put in the term  
11 medical necessity, but the plan is not making the determination  
12 of whether it's medically necessary or not. They have hired  
13 someone to make that determination for them. They may --

14 QUESTION: Well then it's certainly it's by the plan. I  
15 mean the fact that an agent makes it rather than the plan doesn't  
16 make any difference.

17 MR. MATTAX: But the reason to make that decision is  
18 because the medical necessity decision is a result of a  
19 determination by that managed care entity that they are going to  
20 manage the care that's provided. Again the letter that was sent  
21 --

22 QUESTION: Well how much does that advance the argument.  
23 I mean it's still a decision we won't pay for it.

24 MR. MATTAX: But the decision is based on a  
25 determination by a managed care entity that in their medical

1 judgment that the care is not necessary. And what Texas has  
2 said, with respect to that managed care entity. Again not the  
3 plan. Is that when you are going to exercise medical judgment  
4 and that is going to -- as a matter of practical reality, impact  
5 the care a patient receives and potentially cause damage to that  
6 patient, then we will regulate that as a separate duty, separate  
7 and apart from ERISA.

8 QUESTION: But you could say that in respect to any  
9 benefit of a plan. Let's imagine a plan with millions of  
10 different benefits. Whenever a benefit is turned down, there  
11 will always be a human being who told the plan manager it isn't  
12 called for. Now a state could come in and regulate their human  
13 being, those human beings in their capacity as professionals and  
14 say whenever they make such a mistake, they've made a  
15 professional misjudgment and we give you an extra remedy here.  
16 And that seems to be the thing that this statute forbids. I  
17 don't see how to get around it. I'd like you to tell me how to  
18 get around it. But I don't see it at the moment.

19 MR. MATTAX: And I believe the answer to that question  
20 is what the statute is concerned about is limiting and defining  
21 the liability of employers and plan sponsors. And a statute that  
22 regulates the conduct of a third party who sells their services  
23 to that plan or plan sponsor, has no impact on the liability of  
24 that plan or that plan sponsor. And in this particular case, in  
25 Texas we have made a determination that with managed care

1 entities as an entity, be it an HMO, be it a PPO, exercising  
2 medical judgment, we are regulating the medical judgment of that  
3 third party.

4 QUESTION: You really don't think -- well never mind.

5 CHIEF JUSTICE REHNQUIST: Thank you Mr. Mattax.

6 MR. MATTAX: Thank you.

7 CHIEF JUSTICE REHNQUIST: Mr. Estrada, you have three  
8 minutes remaining.

9 REBUTTAL ARGUMENT OF MIGUEL A. ESTRADA

10 ON BEHALF OF THE PETITIONERS

11 QUESTION: Mr. Estrada, you can address what you would  
12 like but there are three points that have come up during the  
13 Respondent's presentation that I'd be interested with a response  
14 to.

15 Number one, is it true that the people who make the  
16 decisions for your client must be medical doctors in Texas?

17 MR. ESTRADA: Well it is true by virtue of DOL  
18 regulations which provide that no claim may be turned down,  
19 without input from a medical professional in the relevant area.

20 QUESTION: My other two points are, what is your  
21 response to the point that the plan is not liable under Texas law  
22 --

23 MR. ESTRADA: Well --

24 QUESTION: -- just the insurance company here.

25 MR. ESTRADA: That was going to be one of my points --

1 QUESTION: Just so you can --

2 MR. ESTRADA: That is consistent with every case, from  
3 Pilot Life, Taylor, and Ingersoll Rand. Because in each of those  
4 cases, you were dealing with an insurance company that was acting  
5 as a claim administrator or insurer with respect to an ERISA  
6 plan. And if memory serves, the claim was made as well in  
7 Pegram, and the Court dealt with at the top of page 223 of 530  
8 US. by pointing out that a contract between an HMO and the plan  
9 may itself contain elements of a plan to the extent that it  
10 governs the circumstances under which benefits may be obtained.

11 QUESTION: Lastly. Is there anything to the notion that  
12 there is no preemption when the interference with the plan, if  
13 there is any, only comes by way of an affirmative defense.

14 MR. ESTRADA: No and in fact it is also not true in this  
15 case that that's so. Because you have been citing subsection  
16 (c)(2) of the statute, here under Section (d) it is affirmatively  
17 stated that nothing in the act shall be construed to provide --  
18 to require the provision of something that is not covered and  
19 that is at page -- also 59 (a) of the AETNA.

20 Just let me take one second to make two points. It is  
21 of course open to Texas to have a law that regulates the practice  
22 of medicine, by telling hospitals do not discharge somebody who  
23 needs care. And there is nothing in the Federal statute that  
24 would keep them from doing that. In fact we have a Federal  
25 statute in PAPA that does something similar with respect to

1 hospitals that take in medicare money. With respect to how  
2 quickly we could do these things Justice Stevens, the DOL  
3 regulations say that consistent with the urgency of the situation  
4 it must be done as soon as possible. It can be done informally  
5 and the doctor may act for the patient to pursue all of the plan  
6 appeals and that is at pages 17(a) and 3(a) of the Appendix to  
7 the blue brief.

8 Brief word about the insurance savings clause, I will  
9 not belabor it. There is a footnote in one of the briefs in the  
10 Court of Appeals. It doesn't raise the clause as opposed to the  
11 section 502 issue, but the acid test is that there was no mention  
12 of the clause, in the brief in opposition. Under this Court's  
13 rules and Oklahoma City versus Tuttle that is completely  
14 reclusive. Should we need to reach it I will point out that one  
15 of the response -- the petitioners in this case is a self funded  
16 plan, in the CIGNA case, which would be saved by the Deemer  
17 clause even if the insurance clause did apply in this case. And  
18 that is to both of them, the question whether the insurance  
19 savings clause does apply was conclusively resolved by Pilot  
20 Life, has never been revisited by the Court, and that Pilot Life  
21 --

22 Thank you Mr. Chief Justice.

23 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Estrada. The  
24 case is submitted.

25 (Whereupon, at 12:10 p.m., the case in the above-



1     entitled matter was submitted)

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